











Introduction

Welcome!

• Richard Griffith, Ph.D.

Executive Director, ICCM

Academic & Professional background









Overview

Our cognitive response to "different"

Shift to a strategic mindset

ICCM case studies





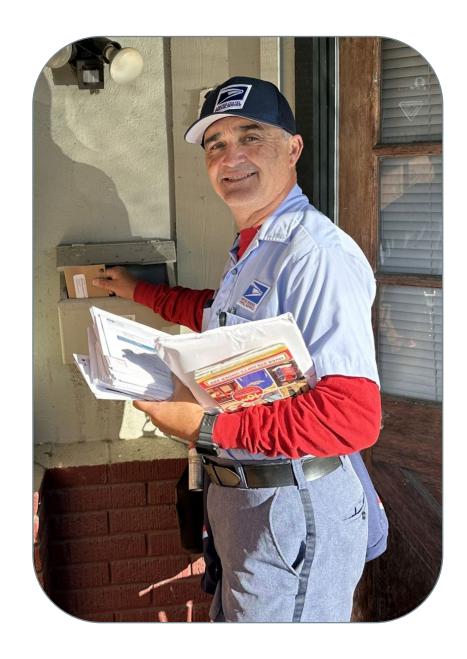


Ito, Thompson, & Cacioppo, (2004)



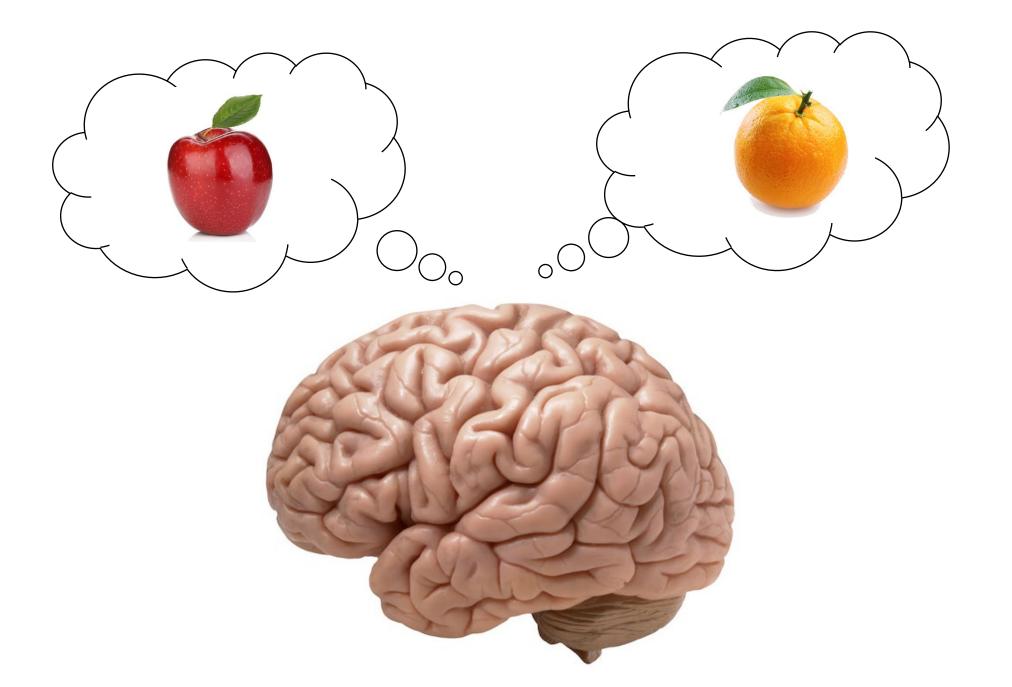


Ito, Thompson, & Cacioppo, (2004)





Ito, Thompson, & Cacioppo, (2004)

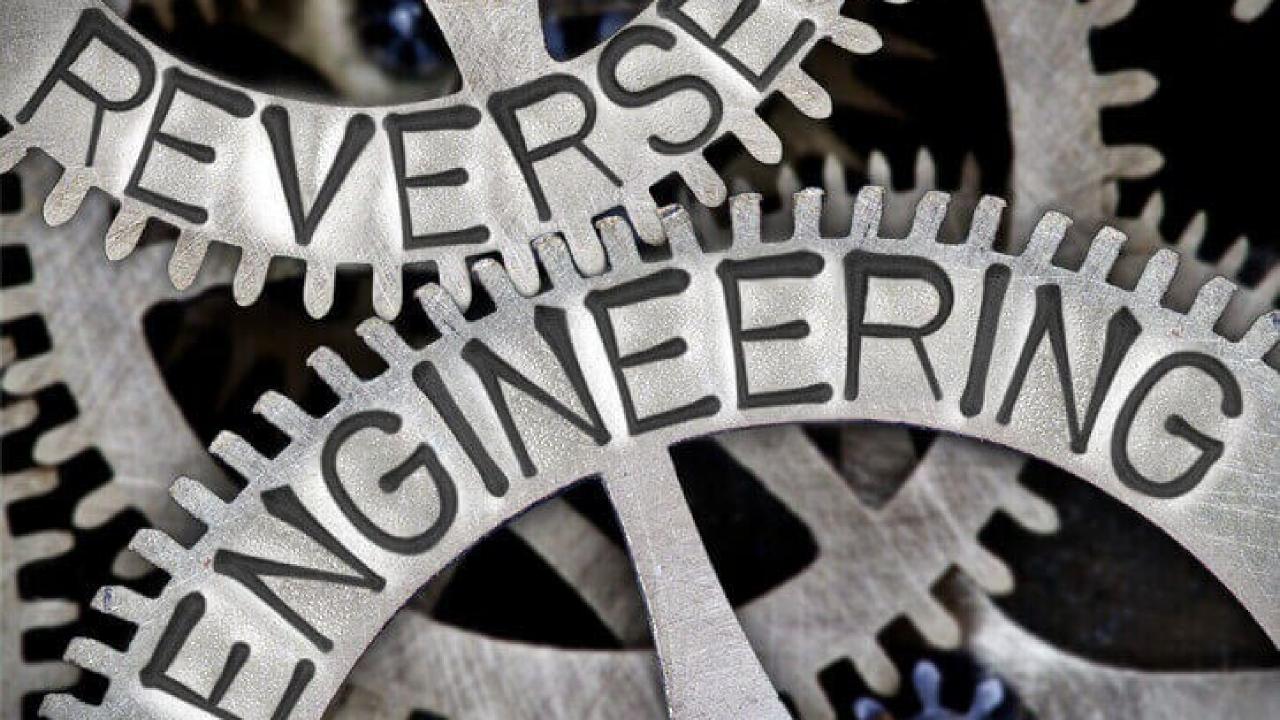












Case Studies









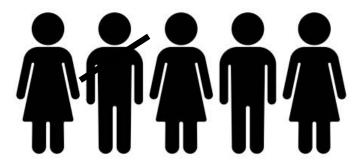


Johnson Johnson









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Thank You!

Richard Griffith, Ph.D.

Executive Director, ICCM
griffith@fit.edu (321) 674-8104
iccmglobal.com Linked in.